



KONICA MINOLTA

WORKPLACE HUB

RETHINK IT ON YOUR TERMS

FOR LEGAL PROFESSIONALS

A modern law firms' technology demands are critical. The need to increase productivity, reduce costs, automate processes, improve the client experience, and solve complex compliance and security issues with seamless integration to legal technologies, is central to business success.

Konica Minolta and All Covered, our IT Services division, have one of the broadest legal specific solution portfolios to help you with these vital needs.

Our specialized teams deliver a myriad of world class MFPs, managed IT, cloud services, The Lawyer's Help Desk™, unified communications, advanced workflow analysis, print management and cost recovery, legal document management, collaboration solutions, data security and compliance services to help your firm succeed in the constantly evolving industry of law.



AN INTELLIGENT CONNECTED WORKPLACE

ALWAYS ACCESSIBLE, CONVENIENT APPLICATION PLATFORM AS A SERVICE

Workplace Hub Core and Smart is a true Application-as-a-Service platform that is always connected, always accessible, from anywhere. There's no need to build, maintain, or support the platform internally both now and for the future – we've got that conveniently covered for you with one contract and a fixed monthly price. And for added peace of mind, Konica Minolta will provide a secure, fully managed package that includes 24/7 monitoring and management alongside 8 x 5 service desk support.

Workplace Hub Core provides a comprehensive platform for law firms that is flexible and can be tailored, including enterprise-class server hardware, operating system and hypervisor-running, industry-leading solutions in Document Management, Print Management, Network Fax and Legal-specific offerings to co-exist with your existing network infrastructure.

Workplace Hub Smart offers the same functionality of Core but also combines the power of installing the server in the award winning Konica Minolta iSeries products providing customers print and copy speeds ranging from 25ppm to 65ppm (pages per minute), with Scan speeds ranging from 100/200ipm to 140/280ipm (images per minute).

The Workplace Hub platform serves as a launch pad for workflow tools designed to:

- **Enhance IT infrastructure and managed IT services**
- **Improve collaboration and document management**
- **Advanced workflow automation for handling of legal data and documents**
- **Strengthen device security and compliance**



ENHANCE IT INFRASTRUCTURE AND MANAGED IT SERVICES

Managing and securing your network and IT infrastructure is just part of the job. Uptime and reliability are part of every All Covered service, but we go beyond simple network and server management. Workplace Hub enables you to take the next step in document security with the following benefits:

- **All of our solutions include advanced security offering to protect the integrity of your data along with the availability of your data.**
- **We can assist in building security plans for review, addressing attestation strategy, breach response plans, security policies, disaster recovery plans, penetration testing, and various auditory compliance tests.**



ADVANCE WORKFLOW AUTOMATION FOR HANDLING OF LEGAL DOCUMENTS

In today's busy workplace environment, you're looking for ways to better automate, manage and locate your documents.

Too often, important files get lost or misfiled. Employees can't find critical content when they need it, plus paper-based documents may include important information that can't be easily accessed. The Workplace Hub, in conjunction with Dispatcher Phoenix™, will assist with the following:

- **Eliminating the need to perform redundant, time-consuming manual work by automating document conversion and data extraction workflows.**
- **Reducing costs and boost productivity by speeding document indexing and routing while decreasing the need for outsourcing.**
- **Connecting directly to cloud storage providers such as Worldox™ DMS, SharePoint, SharePoint Online, and more.**
- **Ensuring that your confidential documents are always safe with automated redaction, file conversion to password-protected PDFs, and automatic application of copy protection features.**

IMPROVE COLLABORATION AND DOCUMENT MANAGEMENT

Document Management Systems (DMS) often seem complex and daunting, however most law firms depend on a DMS to become more efficient, secure, and drive better business outcomes. As technology advances, so have solutions to address the challenges of document management and collaboration.

As workplace dynamics change and new technology platforms develop, law firms must consider collaboration platforms as a part of the organization's larger IT strategy.

All Covered and Konica Minolta have partnered with Worldox™, the industry leading DMS provider and Konica Minolta's proprietary advance workflow solution Dispatcher Phoenix™ Legal that provides a connector to Worldox.

- **Successful DMS integration into existing IT infrastructure, connecting everything from Enterprise Content Management (ECM), Time & Billing and Cost Recovery systems to multi-function printers (MFPs).**
- **Collaboration tools to help you manage your business, staff and easily share document and access information more effectively and securely.**

STRENGTHEN SECURITY AND COMPLIANCE

Security and compliance measures account for a growing portion of a law firm's IT budget as firms, like yours, have become a treasure trove for hackers because they are traditionally the least guarded path to their clients' confidential data. Workplace Hub from Konica Minolta enables you to take the next step in document security with the following benefits:

- **All Covered Care includes Email Threat Protection, Workstation and Server Anti-virus and Anti-Malware and Online Threat Protection.**
- **Advanced solutions provide Managed Unified Threat Management (UTM), Security Event Information Monitoring (SEIM) and Alert Remediation, Managed Vulnerability Scanning and Mobility Device Security and Management.**



WE UNDERSTAND THE LEGAL INDUSTRY AND THE CHALLENGES YOU FACE

OPTIONAL SOLUTIONS & SERVICES:

All Covered Managed IT Services – Server & Workstation Support

All Covered Managed Security Services – Messaging protection, Endpoint protection, Unified Threat Management and Log and Security Event Management.

All Covered Unified Communications Service

All Covered Security Awareness Training

Office 365 Email Service & Encryption Protection

All Covered Application Development Services – SharePoint Services

Additional Legal Solutions based on customers need include:

Legal Document Management Systems, Practice Management Software, Cost Recovery, Collaboration Solutions, MFP Security, Client Collaboration Tools, BPO Scanning/Conversion Services, Fax Solutions and Additional: Scan/Capture/Route Solutions.

Konica Minolta is committed to reshaping the way you do business. That is why the Workplace Hub will streamline and simplify your IT systems while improving security and ensuring compliance with your clients regulatory requirements.

This will ensure that your business can work smarter and more efficiently with solutions, services and products designed to secure legal data and increase document management options.

At Konica Minolta, we recognize the obstacles that you face and the goals towards cost reduction and increased productivity. As a trusted advisor, we are here to assist in your journey toward a more digital, connected and personalized brand of legal services provision.

workplacehub.konicaminolta.com



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com

