



KONICA MINOLTA



# KONICA MINOLTA HEALTH CARE

## SOLUTIONS, IT SERVICES & SUPPORT



**Konica Minolta leads the way in helping healthcare providers across the continuum of care** increase productivity, reduce costs and enhance security, making a significant difference in a time of shrinking budgets, reduced Medicare reimbursement, healthcare reform, value based care and increased demands for regulatory compliance.

In recent years technology continues to have a dramatic impact on the healthcare industry. In that vein, the digital transformation is revolutionizing patient care in new and exciting ways. By digitizing the system, health services can be provided at lower cost and higher quality. Konica Minolta with its All Covered's Healthcare IT practice offers innovative end-to-end technology products, solutions & services to Healthcare organizations to enable them in their digital transformation journey.

### OPERATIONAL AND CLINICAL CHALLENGES

- Lost productivity from manual procedures converting paper records to digital format
- Broken processes resulting in higher operational costs and reduced staff and patient satisfaction
- HIPAA and HITECH compliance challenges
- Managing patient health across the continuum of care
- Improving the quality of patient care



## PRINT & DOCUMENT MANAGEMENT SOLUTIONS

### Intelligent Information Management

Konica Minolta offers an array of efficient document and enterprise content management solutions to providers of all sizes from ambulatory care to large integrated delivery networks.

- Easy transition from paper to digital files
- Enterprise-wide content management
- HL7 and customized EHR integrations

### Workflow and Cost Management Solutions

Streamline workflows and reduce costs using our full suite of workflow management solutions and fax server technology:

- Minimize costs associated with managing multiple fax lines using advanced fax server technology
- Enforce print policies and control costs by tracking and managing user print behavior

### Interoperability

Konica Minolta provides a secure, electronic means of sharing clinical documents with your referral partners right from the bizhub MFP using Direct messaging across national clinical networks, providing the following benefits

- Secure and standards-based format satisfying HITECH and HIPAA
- Lessen your reliance on inefficient and costly fax

### Privacy and Security Management Solutions

Konica Minolta is innovating the industry through our delivery of solutions and services developed to comply with the many regulatory requirements established by HIPAA and HITECH. Our security solutions allow our customers to:

- Manage sensitive patient records through authentication, encryption and other solutions addressing HIPAA-mandated requirements
- Monitor access, use and distribution of documents to minimize exposure to costly and damaging data breaches
- Safeguard PHI on MFP devices with hard drive encryption, timed data deletion and network security settings using bizhub Secure Healthcare

#### A Checklist of Healthcare Needs:

- ✓ HL7 Compliance
- ✓ Intelligent Information Management
- ✓ HIPAA Enabled Security Solutions
- ✓ Managed Print Services
- ✓ Secure Document Exchange
- ✓ Fax Server Technology
- ✓ Cost Reduction Solutions

All Covered's Healthcare leadership team has a combined 100+ years' experience servicing Healthcare Practices. Our team of certified security and compliance professionals are former Healthcare privacy and IT security executives experienced in delivering solutions to Healthcare practices.

With an experienced team of All Covered personnel in the latest IT technologies and major EHR products we thrive on delivering exceptional services and being your trusted partner.

**We are helping healthcare organizations across the care continuum with the following services:**

- Enterprise Healthcare Helpdesk
- HIPAA Compliance & Risk Assessments
- Testing Services - Penetration Testing, Application Penetration Testing, Social Engineering
- CyberSecurity - SOC Service Desk & Managed SIEM, Vulnerability Management
- Managed IT
- Private and Public Cloud
- EHR Implementation & Support
- Data Migration & Archiving Services
- Integration and Interoperability
- Workflow Optimization
- Revenue Cycle Management
- Value Based Care

Whether you are an acute care, ambulatory clinic, day surgery center, imaging center, extended or long term care facilities our team of experts can help with implementing and maintaining your IT Infrastructure with 24X7 Enterprise Helpdesk, HIPAA compliant Cloud Services from our state of the art datacenters in US with 99.995% uptime with top of the notch cybersecurity solutions and services with our Security Operation Centers (SOC) desk to keep the patient health information safe.

All Covered Healthcare Practice assists healthcare organizations with HIPAA / HITECH compliance risk assessments, helping organizations improve their compliance & security posture adopting NIST or HITRUST framework and in workforce training.

In an effort to manage a patient's care across the continuum, Interoperability and integration services are key for Healthcare organizations. All Covered's solutions include selection, implementation and support of EHR systems, Data migration from one EHR system to another, HL7/FHIR interface development and maintenance & Legacy EHR system availability and support.

Workflow Solutions from All Covered compliments and integrates with the EHR (Electronic Health Records) system, an automated workflow process for referral intake, whether received via fax, phone, Direct, EHR, or web-based systems, performs eligibility and benefits verification, checks for required documents, as part of the workflow, which mitigates lost productivity incurred by fax, paper, and labor-intensive, manual processes.

All Covered Healthcare IT offers a comprehensive suite of high-performance, technology-driven Revenue Cycle Management Services that are tailored for your organization. We are known for our expertise and quality. We provide end to end Revenue Cycle Management Services and Data Analytics Services.

All Covered's Value Based Care solution improve patient outcomes and drives performance results. The platform combines patient data from multiple sources like Clinical, Claims, Patient reported and genetics data so you can analyze and identify opportunities within your patient population to reduce costs, improve health outcomes, and generate revenue.



## HEALTHCARE IT SERVICES

Along with the industry's most complete line of document imaging solutions, Konica Minolta offers healthcare providers IT Services from All Covered Healthcare IT Services to meet the organizations challenges. All Covered expands the power and productivity of Konica Minolta's end-to-end solutions by giving you powerful infrastructure management capabilities and healthcare IT consulting services increasing security, compliance and efficiency, while minimizing IT costs.



**HIPAA COMPLIANCE**



**HEALTHCARE ANALYTICS  
& VALUE BASED CARE**



**REVENUE CYCLE  
MANAGEMENT SERVICES**



**INTEROPERABILITY &  
INTEGRATION SERVICES**

## MFP SECURITY

HIPAA compliance related to security and confidentiality are critical concerns. To satisfy these requirements, Konica Minolta provides the industry's most comprehensive suite of standard privacy and security solutions.

Konica Minolta meets the Protection Profile for Hardcopy Devices, 1.0 (HCD-PP), an evaluation criteria for international security standards and ISO/IEC 15408 for digital MFPs (multi-functional peripherals) which replaces the old EAL3 evaluation criteria. HCD-PP compliance requires manufacturers meet extremely strict conditions when verifying the effectiveness of encryption of data storage and communication security. This level of compliance positions Konica Minolta bizhub MFPs well for use across the continuum of care, and for all clinical and administrative print requirements.

### To enhance your HIPAA compliance strategy with:

- HID Proximity card
- Secure print
- Biometric authentication
- Enable MFP HDD & Network Security

## INNOVATIVE SERVICES FOR PROVEN COST-SAVINGS AND AWARD-WINNING SUPPORT

In the paper-intensive world of healthcare services, reducing document costs can be a significant factor in improving profitability—and you can count on Konica Minolta to help. To help you handle healthcare documents more efficiently in both hard copy and electronic form, take advantage of our Managed Print Service program. By monitoring usage, measuring output and managing devices more effectively, our Managed Print Services program puts you in full control of your medical and administrative print/scan environment.

For complete information on products and solutions, please visit [allcoveredhealthcare.com](http://allcoveredhealthcare.com). Follow @allcovered on Facebook, Twitter and YouTube

## ABOUT KONICA MINOLTA

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### Information Management

Intelligent Information Management (IIM)  
Document Management  
Automated Workflow Solutions  
Business Process Automation  
Security and Compliance  
Mobility

### Healthcare IT Services

Healthcare Helpdesk  
Healthcare IT Services  
Private and Public Cloud  
HIPAA Risk Assessment & Testing Services  
Cybersecurity  
Interoperability and Integration Services  
Revenue Cycle Management Services  
Value Based Care

### Technology

Office Multifunction Business Solutions  
Commercial and Production Printers  
3D Printers  
Wide Format Printers  
Laptops, Desktops and Computer Hardware  
Servers and Networking Equipment  
Optimized Print Services (OPS)  
Facilities Management



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